

ECA VENDOR MEMBER APPLICATION

Company _____

Representative _____

Title _____

Phone _____

Mailing Address _____

City: _____ State _____ ZIP _____

Website _____

Email _____

Annual Dues: \$650: We understand that if our payment is made prior to 12/15/16, we will be a 5-STAR MEMBER. 5-Star Members receive recognition at the MarketPlace and on the ECA Web Site. The ECA Membership year runs from January 1st through December 31st.

CHECK IS ENCLOSED made payable to: Express Carriers Association.

CHARGE \$650 to my: Visa Mastercard Amex
Remit to: Express Carriers Association, 9532 Liberia Avenue, #752, Manassas, VA 20110 or by fax to 703-361-5274. Or apply online at www.expresscarriers.org

Account # _____ CID# _____

Name as it appears on card _____

Expires _____ Signature _____

_____ hereby submits application for membership to the Express Carriers Association as a vendor member, as defined by the association by-laws, Article 2, Section 2 (C) Vendor Membership: A supplier of goods or services to the transportation industry who subscribes to and supports the mission of ECA.

By signing below, I agree that I am an authorized employee/representative of the entity submitting the renewal. To the best of my knowledge, all of the above information is true and accurate.

Signature _____ Date _____

Testimonials

As a vendor, this is the best format I've ever seen for an industry event like this.

Andy Tyriver, Elite EXTRA

The ECA gets their vendor members exposure throughout the year! And the MarketPlace is the only conference that has scheduled interviews with carriers wanting to do business with their vendors! It is a must attend event for Avalon Risk Management, LLC every year.

Deirdre Hudson, Avalon Risk Management, LLC.

The ECA MarketPlace annual event has enabled CourierNet, Inc. to establish relationships with regional & national organizations that may not have culminated otherwise. Also, this event has given us the exposure we need for continued growth in the southeast and has further promoted our CourierNet brand.

Charlie Howell, CourierNet

The ECA MarketPlace is the premier conference in the transportation industry. The networking opportunities coupled with the ability to increase sales places this conference on the "must-attend" list each year.

Lance Dearborn, Air Traffic Services

The ECA MarketPlace provides an excellent venue for carries of all sizes to meet with shippers and vendors that they may normally have difficulty meeting

Scott Zimmerman, Phoenix Courier Ltd

The Annual ECA MarketPlace is a must attend conference for any vendor serving the courier industry. The opportunity to meet dozens of companies with one on one appointments is absolutely invaluable.

June Hayford, Courierboard.com

Come to see carriers who are there to do business!

Peter Schalactus, Brightstone Insurance

Great Conference! We made several key contacts that have already paid off 2 weeks following the show.

Adrian Cox, Shipinpx, Inc.

BENEFITS OF BECOMING AN

ECA VENDOR MEMBER



- Connect with 100s of Companies in the Fast-Paced Shipping Industry
- Showcase Your Company's Strengths
- Forge Long-Term Business Relationships
- Expand Visibility, While Extending Your Resources
- Sign Up Now, and Ensure Success in 2017!

Contact: Fiona Morgan
fiona@expresscarriers.org
(703) 361-1058
www.expresscarriers.org

Why Vendors Join ECA

- Reduced Member Rates on MarketPlace Booths (\$300 savings)
- Reduced Rates on Additional attendees (\$50 savings per additional attendee)
- Opportunity to submit a pre-MarketPlace e-mail blast to entire database (\$250 value)
- Opportunity to add item to tote bag OR submit a post-MarketPlace conference e-mail (\$250 value)

THAT'S A MINIMUM \$800 PACKAGE PLUS....

- First choice of booths if vendor booth is registered prior to October 1st, 2016
- Opportunity to include articles in the newsletter with link to your website and contact information
- Opportunity to meet for 15 minutes for one-on-one scheduled interviews with Carriers.
- Additional Benefits that improve your business
- Access to Potential new Business Partners



JOIN ONLINE AT
WWW.EXPRESSCARRIERS.ORG



MarketPlace 2017

Attend the industry's premier event to expand your company's business opportunities and help increase your bottom line. ECA MarketPlace is a unique conference, where carriers meet with shippers and vendors meet with carriers.

Every company fills out a profile, including vendors that all carrier attendees review and then indicate which vendors they wish to meet with.

The ECA then analyzes all of the data and creates two days of Shipper Carrier and Vendor Carrier 15 minute interviews where new relationships are formed and existing relationships are strengthened.

At MarketPlace 2016 over 490 company representatives participated in over 6,000 interviews.

Why Vendors Attend the ECA MarketPlace...

- It's the only conference that has scheduled interviews with Carriers.
- The vendor hall is open 14+ hours over the two day conference
- It showcases Your company's strengths.
- It helps to forge long-term business relationships.

6000
Interviews
48 Hours
One Place
Plan Now To Attend The
Premier Networking Forum



MARCH 28 - 30, 2017
InterContinental, TX

SAVE THE DATE

EXPRESS CARRIERS ASSOCIATION
2017 MarketPlace

PLAN NOW TO ATTEND: The Premier Event for
Your Business to Secure Selling Opportunities

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EXPRESS CARRIERS ASSOCIATION

March 28-30, 2017
InterContinental, Dallas, TX

PLAN NOW TO ATTEND:
**The Premier Event for Your
Business to Secure Selling
Opportunities**

More information at
www.expresscarriers.org

Questions? email eca@expresscarriers.org

